



We See Risk **Through Your Lens**

Creating and administering comprehensive student health & wellness solutions is not a sideline for Risk Strategies. We're a leading national specialist in helping higher education institutions create and deliver quality affordable student health programs.

Keeping Your Students Safe and Healthy

Specialized Solutions for Educational Institutions

For more than 30 years, our student health & wellness specialists have been in the business of building comprehensive health programs for students, leading the industry in consulting, brokering, and technological advances. We work on behalf of our clients across the nation to secure the best benefits at the best price, allowing colleges and universities to flow through the process in a more time-efficient, effective, and educated manner.

Industry Insights

Colleges and universities have a lot to manage, including the health and safety of their students. As an administrator, you need to take into account many factors that will ultimately affect the physical and mental health of your population and financial health of your organization:

- Attract and retain students, making sure they are able to complete their education regardless of health issues or monetary concerns
- Offer competitive benefits to increase admissions, making health insurance accessible to those weary of the already-high cost of college
- Provide international students with a solution that meets federal requirements while helping them understand the nuances of the American health system and need for health insurance

- Implement an effective and easy-to-use enrollment and waiver platform solution
- Stay on top of how industry trends and federal and state regulations will affect plans
- Keep your student athletes safe and in the game

And that is just managing student health. With so many other responsibilities on your plate, you need a solution that will alleviate some of the administrative burden. That is where we come in: we simplify the process, offering flexibility in program management and streamlining the student experience, while providing high-quality service and care.

Solutions and Capabilities

Our aim is to ensure your students are protected and that your bottom line remains robust. Partnering with the strategic and compassionate team at Risk Strategies brings access to a comprehensive line of solutions and products. We offer strategic planning, benefits design, renewal and RFP management, dynamic reporting, and analytics, as well as underwriting and actuarial assistance, benefits communications, and a front-end technology platform. In other words, we are with you every step of the way. In addition to your typical student health insurance plans, we secure coverage for a vast array of additional risks:

- Global emergency services
- Telehealth for physical and behavioral health
- Intercollegiate sports
- Study abroad
- · Renters and dorm insurance
- Tuition
- Accident-only
- Dental
- Vision

Why Choose Risk Strategies?

When facing important business challenges, maximizing success starts with the right partner. At Risk Strategies, we see risk through your lens. In over 30 specialty practices, our experts bring in-depth industry knowledge and a business-first approach to deliver the clarity and strategies you need to face the future with confidence. What else do we bring to the table that other providers cannot?

- Holistic view: Student health & wellness programs are about more than insurance—our suite of solutions is designed to set students up for long-term success with the protection of their physical, mental, and financial health.
- Leverage: With more than 450 college and university clients and 500,000 students insured, we have deep and valuable relationships with the carriers in the marketplace.
- Technology: Simply put, we are ahead of the curve. Our flexible and mobile-first platform, built with administrator and student feedback, allows you to manage waivers, enrollments, verifications, audits, and billing with ease, putting more time and money back on your calendar and in your wallet.
- Unbeatable counsel: We employ a formal, streamlined approach to renewal management using data to ensure you're making informed decisions. Our deep-dive analyses provide an understanding of your claims and costs, which then informs a 360° review of your plan benefits and program design.

Want to Learn More?

READ MORE INSIGHTS

https://www.risk-strategies.com/insights

ABOUT RISK STRATEGIES

Risk Strategies is the 9th largest privately held US brokerage firm offering comprehensive risk management advice, insurance and reinsurance placement for property & casualty, employee benefits, private client services, as well as consulting services and financial & wealth solutions. With more than 30 specialty practices, Risk Strategies serves commercial companies, nonprofits, public entities, and individuals, and has access to all major insurance markets. Risk Strategies has over 100 offices including Boston, New York City, Chicago, Toronto, Montreal, Grand Cayman, Miami, Atlanta, Dallas, Nashville, Washington DC, Los Angeles, and San Francisco. riskstrategies.com

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